

Jon Crossfield, MRICS

Director



Jon Crossfield, aged 37, joined Savills in December 2002 as a Director in the International Investment team, providing investment services to international investors in the UK and across Europe.

Jon Crossfield is an honours graduate in Land Economy (1991) from Magdalene College, Cambridge University and is a member of the Royal Institution of Chartered Surveyors. Jon joined DTZ in 1992 (qualifying in 1994) and worked with John Rigg within the International Investment team until 1998. Jon then left DTZ and spent four years as an Associate Director within the European Investment team at Jones Lang Lasalle, concentrating on cross border business throughout Europe. He then re-joined his ex DTZ colleagues (now at Savills) in December 2002.

Jon's main focus is representing international investors (largely German Open Ended funds) across the UK and focusing on their entire Asset Management needs including acquisition, development, asset management and disposal, in both the office and retail sectors. Outside the UK, Jon has also advised on acquisition and development funding on a number of international projects.

The International Investment team has been involved with over 127 transactions since its inception in the early 1990's with a total value of investment (most in acquisitions but also in some sales) of circa £11.25 billion. The team have traded close to 24 million sq ft of commercial property with circa £8.9 billion in offices and £2.35 billion in shopping centres.

Jon's recent transactional experience includes the sale of 88 Wood Street, EC2 at circa £230 million for MPC Capital, the disposal of Milton and Shire Houses for CGI at circa £350 million, the development funding of Victoria Square shopping centre in Belfast with an end value of over £400 million for CGI, the disposal of both 55 Bishopsgate EC2 and 1 Bunhill Row, EC1 to ING on behalf of Deka for circa £355 million, the disposal of One Curzon Street, W1 at £280 million for CGI and the sale of St Enoch's shopping centre in Glasgow at circa £270 million for Deka.

On the continent Jon has been involved in a number of transactions including the sale of Diagonal Mar shopping centre in Barcelona for circa €325 million, the forward purchase of the new IBM Headquarters in Milan at circa €100 million and the purchase and extension of Italy's largest shopping centre, the Orio Shopping Centre in Bergamo, on behalf of CGI.

Jon is married with 2 young children.

Curriculum Vitae

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