

James Goldsmith, MRICS

Director



James Goldsmith, aged 35, joined Savills in October 2001 as a Director in the International Investment team, providing investment services to international investors in the UK and Europe.

James Goldsmith is an honours graduate in Land Management (1993) from the University of Reading and is a member of the Royal Institution of Chartered Surveyors.

James joined Weatherall Green & Smith in 1993 where he completed his training (qualifying in 1995). Thereafter, he joined John Rigg at DTZ Debenham Thorpe in December 1995 (in the International Investment Team). The team (of 11) left DTZ in September 2001 to join FPDSavills (now Savills).

James' main focus is representing international investors (mainly German Open Ended Funds) in both central London as well as in international locations, specialising in acquisitions and development funding and asset management. Instructions have involved advising on office investments (both sales and acquisitions), office developments, shopping centre acquisitions and shopping centre development advisory as well as hotel investment.

The International Investment team has been involved with over 127 transactions since its inception in the early 1990's with a total value of investment (most in acquisitions but also in some sales) of circa £11.25 billion. The team have traded close to 24 million sq ft of commercial property with circa £8.9 billion in offices and £2.35 billion in shopping centres.

James' recent landmark transactions include the acquisition of 33 Holborn EC1 (Sainsbury's headquarters in London) at circa £240 million for DIFA, the acquisition of Milton & Shire Houses for Beacon Capital Partners at circa £350 million, the acquisition of the Radisson SAS at Manchester Airport at circa £55 million for DIFA and the funding of One Coleman Street (pre-let to Legal & General) at an end investment value of circa £125 million for DIFA. Earlier this year, James advised on the forward funding of a 50% share in Building 3, Paddington Central (now called 1 Kingdom Street) on behalf of DIFA alongside joint venture partner Morley. James continues to advise DIFA on The Bishopsgate Tower, the City of London's most important tower project.

Internationally, James' track record includes advising on the funding of 1 Place Valhubert in Paris, a major speculative scheme on the Seine Rive Gauche, for Aareal Bank as well as advising on the funding of the Mahon Point Shopping Centre in Cork for Deka.

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Curriculum Vitae