



William Newsom
FRICS
Director and Head of
Valuation

E: wnewsom@savills.com
M: +44 (0) 7989 975 634
DL: +44 (0) 20 7409 8780
F: +44 (0) 20 7753 8921

20 Grosvenor Hill
London W1K 3HQ
T: +44 (0) 20 7499 8644

www.savills.com

Key Clients:

- Canary Wharf Group
- Many German banks
- All the UK Clearers
- The main Irish banks
- 74 different lending organisations over the course of 2007

William has over 30 years experience advising clients with a particular focus on commercial valuations. He is recognised within the industry as a leading commentator on the banking and property industry and is also head of the Savills Commercial Valuation department, which he has headed since 1992.

William's team specialises in valuations for lenders for loan security purposes. Over the last 12 months, the department has provided independent valuation advice to over 70 different lending organisations.

His department mainly values offices, retail property and larger industrials, generally from £5M upwards as well as major residential and mixed use development properties. The properties are mainly in London and the South East, and elsewhere larger property traded in a national context. Notable instructions include valuations of most of Canary Wharf (both standing investments and development sites) for loan security, flotation, securitisation and accounts purposes.

William joined Savills in 1983. Prior to this he was at Debenham, Tewson and Chinnocks where he worked for approximately eight years across a wide range of disciplines. He graduated from Portsmouth Polytechnic in 1973 and was elected a Fellow of the RICS in 1990.

William is well known to the property lending community for his Financing Property Presentations which he hosts each year, the first of which was in 1989. He also writes articles in the professional press including a regular column in the Estates Gazette and jointly sponsors De Montfort University in its research into the Commercial Property Lending Market.