



Nicholas Herward
MRICS
National Director and
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Property
Management

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Key Clients:

- British Land Company PLC
- British Airways Pension Fund
- Kenmore Investments Limited
- GE Capital Real Estate
- Rreef

Nick is Head of Savills Commercial Property Management department which includes surveying teams in London, Bristol, Birmingham, Manchester, Leeds, Glasgow and Edinburgh. In addition, he is Head of Savills Management Resources, a trading subsidiary to Commercial Management providing on-site staff to managed properties. He is also responsible for overseeing the health & safety, procurement, facilities, client accounting, treasury, personnel training and marketing teams serving property management clients.

He has considerable experience in all aspects of asset and property management including operational set up of portfolio instructions, and multi-occupied buildings, administration of contracts and the identification, instigation and implementation of asset enhancement schemes to both investment and corporately owned property portfolios.

Nick has particular expertise in:

- Identification and implementation of asset enhancement opportunities.
- Formulation of strategy for operational management.
- Tenant liaison and relationship building.
- Property related health and safety issue resolution.
- Setting up of large portfolio instructions.
- Implementation of Property Focused Marketing Strategies
- Income Generation via commercialisation

GE Capital Real Estate - asset and property management of a portfolio of approximately 15 buildings across Manchester City Centre. Nicholas is responsible for controlling the management team, employing staff and the setting and implementation of Asset Enhancement strategies .

British Land Company PLC (formerly Pillar Property) – management of a large portfolio of retail parks and shopping parks across the United Kingdom.

BA Pension Fund – Management of The Printworks a major leisure destination comprising 350,000sqft of mixed use leisure and retail space and various other leisure based properties. Responsible for property and asset management on all including overseeing third party consultants.

Nick joined Savills in 1999 as an Associate within the Manchester management team and was promoted to Director in 2001 taking over as Head of the Property management team in Manchester in 2002. He was promoted to the position of National Director in 2006 and Head of the Commercial Management Team in January 2007.

He is an active member of the RICS (MRICS Status) and a supporter of the RICS Service Charge Best practice Initiative whilst also retaining an active interest in all current Health & Safety legislation in respect of Commercial property Management.