



Jeremy Bates
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Agency

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Key Clients:

- Stanhope
- Morley Fund Management
- Goodman
- Diageo
- ING Real Estate Management
- Invista REIM

Jeremy is an Executive Director of Savills Commercial and Head of Savills UK Business Space practice, responsible for national offices and industrial. His core skills cover development, sales, leasing and acquisition of offices and large scale mixed use sites.

With a wide range of experience, Jeremy has been proactive in delivering development advice, disposal and acquisition of major business park and office properties throughout the UK. He has also been particularly involved with a number of major US corporates, representing them throughout the UK and into Europe. Jeremy now specialises in providing development consultancy advice and disposal/acquisition services for a range of landowners, corporates and property companies.

Jeremy's recent projects include:

- Chiswick Park, London, W4 - jointly responsible for initiating Chiswick Park Property Unit Trust Fund to acquire and develop 33 acres in West London, with planning consent for 1.9 million sq. ft of offices. Since first start on site in January 2000, 1,200,000 sq. ft net has been constructed of which approximately 85% is let and occupied. Chiswick Park is the first branded lifestyle office workplace in the UK. The developers are Stanhope Plc with Richard Rogers Partnership as Masterplan and Building Architects.
- Hewlett Packard, Worton Grange, Reading - jointly with ING Real Estate Investment Management (UK) Ltd, Savills advised Hewlett Packard on the sale of a surplus 22 acre mixed use development site, adjacent to Junction 11 of the M4 motorway. Subject to planning, the site will support approximately 1.5m sq ft of mixed-use development. The site was sold unconditionally for a price reflecting £1.8m per gross acre.
- Guinness Brewery, Park Royal, London - advising the sale of the former Guinness Brewery totalling 25 acres. The site was widely marketed and after receipt of 18 formal offers, the site was sold on an unconditional basis

to a national industrial developer for a price reflecting approximately £2 million per gross acre.

- Uxbridge Business Park - responsible for introducing and advising in the acquisition of 72 acres on the edge of Uxbridge Town Centre for development of a new “concept” semi urban business park. Jointly responsible for occupier research/targeting, marketing and leasing activity. 230,000 sq ft has been pre-let to Amgen, Bristol Myers Squibb and Cadbury Schweppes.
- National Grid / SecondSite Properties - advising on the sale of the former National Grid Research and Laboratories site in Leatherhead comprising 14 acres of employment use land adjacent to green belt. The site was sold unconditionally in 2005.

Jeremy joined Savills in 1988 and qualified as MRICS in 1991.
