



Craig Woollam Director and Head of Healthcare

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Key Clients:

- Craegmoor Healthcare
- Surrey/Hampshire Borders NHS Trust
- Surrey and Sussex NHS Healthcare Trust
- Ironmongers Company

Over his career in the healthcare market spanning some 20 years, Craig has worked with a number of notable charitable and Local Authorities, dealing with transfers of care provision including The Civil Service Benevolent Fund, Kent, Hertfordshire Cambridgeshire, Northamptonshire, Suffolk and Kent County Councils as well as The Ironmongers Livery Company and numerous NHS Trusts and PCT's.

His expertise covers the acquisition, disposal and valuation of businesses as going concerns and C2 development land, corporate recovery, Local Authority externalisation and nursing and care homes. In addition, Craig also has experience of specialist markets namely learning disabilities, physical disability, brain injury centres, secure units and has worked with private hospitals, clinics and treatment centres, care villages and retirement schemes.

Details of major schemes of work are as follows:

- Strategic disposal program of 44 care homes for Craegmoor Healthcare throughout the United Kingdom
- BDO Stoy Hayward sale of the Niles Group (in receivership) - 6 care homes across the south of England
- Strategic disposal program of selection of care homes for Southern Cross Healthcare in the north of England
- Adapt Group Limited, Manchester to The Regard Partnership - 23 specialist care homes and supported living schemes
- Life Links Limited, Yorkshire sold to Robinia Group - 12 specialist care homes
- Elifar Limited to 10 specialist care homes in Surrey acquired for the Robinia Group
- Brookmoon Healthcare Limited with 220 beds – Barchester Healthcare
- Disposal of the Highcare Group Plc - 380 beds across

southern England and Wales

- Swan Village Limited - sale of 7 care homes in the West Midlands

Craig joined Savills in 2000 to create the Healthcare division. Prior to that, he spent 16 years as Christie & Co where he was a main board Director and their head of Corporate Healthcare.

He regularly speaks at care sector seminars on the subject of business valuation and care sector market conditions, including the Annual Care Conference.
