



Chris Blair
BSc, FRICS
Director and Head of
In Town Retail Team

Retail Agency,
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Key Clients:

- Land Securities
- The Mall Fund
- Marks & Spencer
- Helical Bar
- Tesco

Chris Blair is head of Savills National Retail Team and principally advises major property company landlords and large multiple retailers.

He has over twenty-five years experience of the National Retail market spanning development, major letting campaigns, large-scale acquisition and disposal campaigns, consultancy and arbitration.

In addition to shopping centre, high street and out of town operations Chris oversees liaison between Savills retail teams throughout Europe.

Chris and his team currently advise on major development and asset management projects throughout the UK for Land Securities, Tesco and The Mall amongst others. Chris's major occupational accounts include large-scale acquisition campaigns for Marks and Spencer and Mothercare/Early Learning Centre.

Chris commenced his career with Edward Erdman before setting up his own practice, Blair Kirkman in 1984, which he built into a market leading retail consultancy having strong links with both landlords and occupiers alike.

Savills acquired Blair Kirkman in May 2006 and the team has been successfully integrated into Savills National Retail Team under Chris's direction.

Chris qualified as FRICS in 1989, and is a member of the British Council of Shopping Centres and a regular speaker at retail property conferences and a regular contributor to the Retail Press.

Chris has on three occasions been voted Retail Agent of the Year by The Property Managers Association and at the Property Week Property Awards Ceremony.

He is regularly appointed by the RICS to act as an arbitrator and independent expert in major rent review disputes, and is a member of the Arbrix Club.