



**Avis Sayer**  
**BSc, MRICS**  
**Associate Director**

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**Key Clients:**

- American Express
- BBVA Finance (Europe) Limited
- Robert Half International Limited
- Daihatsu Diesel
- BEA Systems Limited

**Avis has over 20 years experience in property management and has worked at a senior level on a wide range of asset types. Her experience includes business planning, investment strategy, marketing, commercialisation, facilities and environmental management and the management and administration of service charges.**

She advises landlords and tenants on the implementation of best practice policies and procedures in the management and administration of service charges. Avis' advice also covers the interpretation of lease provisions, the audit and review of service charge expenditure, and set up and management of new service charges.

**Major schemes of work include:**

- Advised BBVA Finance (UK) Limited in the preparation of service charge budget and reconciliations and on best practice policies and procedures to facilitate recovery of service costs from sub-tenants.
- Acted for tenant in challenging legitimacy of large balancing charges relating to management and operation of a service charge including a reserve fund.
- Acted for American Express in investigating and challenging legitimacy of landlord's chiller replacement proposals and excessively high energy costs.
- Acted for tenant in investigating and challenging construction, management and appropriateness of size of a sinking fund.

Avis joined Savills in 2006, prior to this she worked for CB Richard Ellis and Prudential. She qualified as a Chartered Surveyor in 1996. She is a member of the RICS and British Council of Shopping Centres.